



Alaska. Success from North to South

In Alaska, oil and gas production can prove an amazing challenge – from dealing with extreme climatic conditions, to the occasional threat of bear attacks! Sodexo's extensive range of services help ConocoPhillips' operations to succeed; from north of the Arctic Circle to Anchorage.

Alaska is a critical supplier of oil and gas to the US domestic market, representing over 25% of total US production. Today, **ConocoPhillips** produces one third of Alaska's oil, with a presence in this region going back over 50 years - both directly and through acquired companies. The company now has a large number of facilities to manage, spread over 1,000 kilometers across the state, including the 1,200 man Kuparuk accommodation facility near Prudhoe Bay, production facilities in the Cook Inlet further south, and its 21-story regional headquarters office tower in Anchorage...

Sodexo has provided services to ConocoPhillips for over 20 years, and our unique partnership with the Doyon Native Regional Corporation – established by the US Congress – has resulted in an unparalleled powerhouse of expertise and services in the region. From taking an active role in the supply chain process, to streamlining management and contracts and increasing our range of services, today we are proud to offer an integrated service solution that meets our client's needs... and goes way beyond their expectations.

sodexo
REMOTE SITES



Making every day a better day



Boosting services, deflating costs, driving the future: the Sodexo solution



SO MANY SITES – SO MANY SERVICES

When ConocoPhillips' Kuparuk Operations Center first opened in 1987, our teams were there, dedicated to guaranteeing the quality of life of thousands of workers, in some of the world's harshest conditions. How to keep life bright for employees at Prudhoe Bay when the sun only rises for a few hours during winter months? How to allow our client to stay economic across all remote sites, through to Anchorage headquarters while constantly raising the service bar?



GOING FORWARD WITH OUR CLIENT – A TOTAL STRATEGIC SOLUTION

We responded to this hefty challenge by agreeing on a single contract, a single point of contact and a single overhead structure. This represented one integrated services solution including security services, fire fighting, maintenance, transportation support and more. For over 20 years now, this partnership has allowed our client to drive down costs - while increasing employee satisfaction all the way.

Our strategy was centered on four key areas. First we addressed the re-engineering process, working closely with ConocoPhillips to streamline management, identifying and eliminating duplicate overheads, and working in new ways to eliminate unnecessary activities. We then tackled procurement and logistics, negotiating volume discounts, reducing freight costs, and giving technical advice that allowed our client to make informed purchasing decisions. Also, setting up electronic data exchanges for our invoicing, that of other vendors, as well as payroll has meant less administrative time and lower costs. In addition, we have implemented recruitment and training programs, allowing us to hire and retain qualified people and increase their productivity.



THE BIRTH OF A NEW GLOBAL RELATIONSHIP – ANTICIPATING THE FUTURE

This performance-focused relationship has consistently delivered not just cost savings, but a host of other benefits including business process improvements, enhanced HSE performance, streamlined management and optimal service levels. The results speak for themselves: in 2003, ConocoPhillips recognized our performance by awarding us further contract services at its sites all over the world, including refineries and office buildings in the US and UK, offshore platforms in the North Sea and in the Gulf of Mexico, and camp services in the Middle East.

Services Provided at ConocoPhillips sites

Catering - Housekeeping - Janitorial - Laundry - Procurement / Logistics support - Facilities and grounds maintenance - Security - Ambulance and emergency medical response - Ground support for flight services - Transportation - Food court and event catering - Building reception - Reprographics - Office support services

